



THE
HEARTLAND
BRANCH



Hello & *Welcome*

**Contact Details:**

Troy Lage, Branch Manager

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Troy Lage is the Branch Manager at the Fairway Home Mortgage, The Heartland Branch, and your trusted local mortgage lender. With a proven track record of excellence, Troy has been recognized as a Top 1% Mortgage Originator in America by Mortgage Executive magazine.

Over the past five years, Troy and his team have proudly helped over 4,400 clients secure mortgage financing, representing over \$1.35 billion in total loan volume. Troy has been repeatedly ranked in the top 10 for individual mortgage volume in the state of South Dakota by Scotsman's Guide, a testament to his expertise and dedication to delivering exceptional service. Most importantly to you as the client, Troy and his branch are proud to maintain a perfect 5.0-star rating on Google, with all Fairway Heartland Mortgage Advisors consistently rated 5.0. These ratings reflect our unwavering commitment to delivering expert guidance, personalized service, and smooth, reliable home financing experiences for every client we serve.

Whether you're a first-time homebuyer or a seasoned homeowner, Troy and his team are committed to helping you navigate the mortgage process with confidence, care, and professionalism.

Our Promises:

01

Clear Communication

We ensure transparency at every stage, keeping clients informed and eliminating surprises. Regular updates and open lines of communication foster confidence and clarity.

02

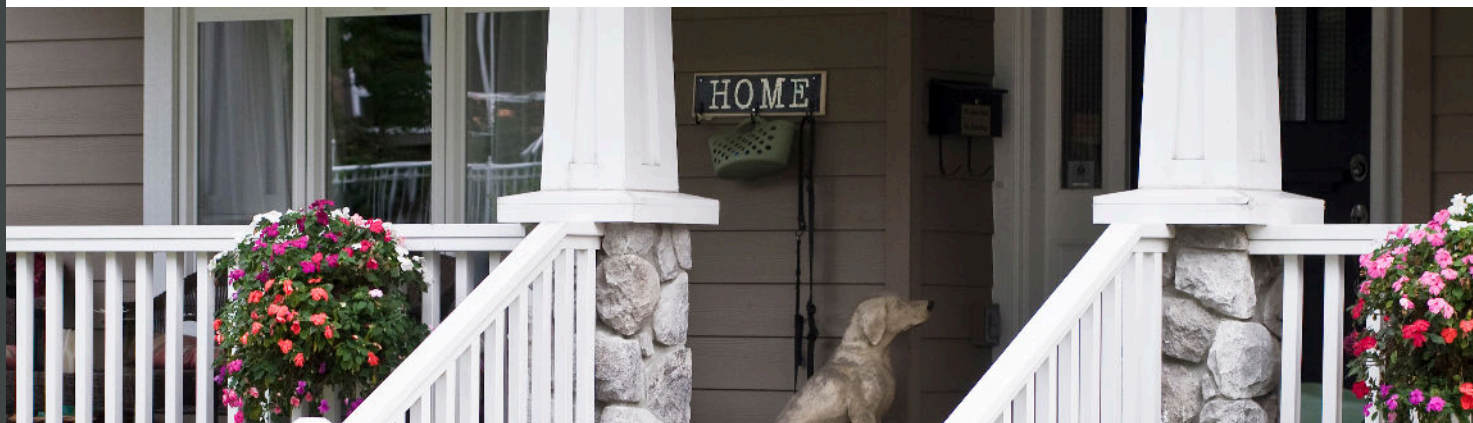
Tailored Solutions

Every client's financial situation is different, and we provide customized loan options that fit their unique needs. From VA and FHA loans to Non-QM solutions, we specialize in helping buyers secure the right financing.

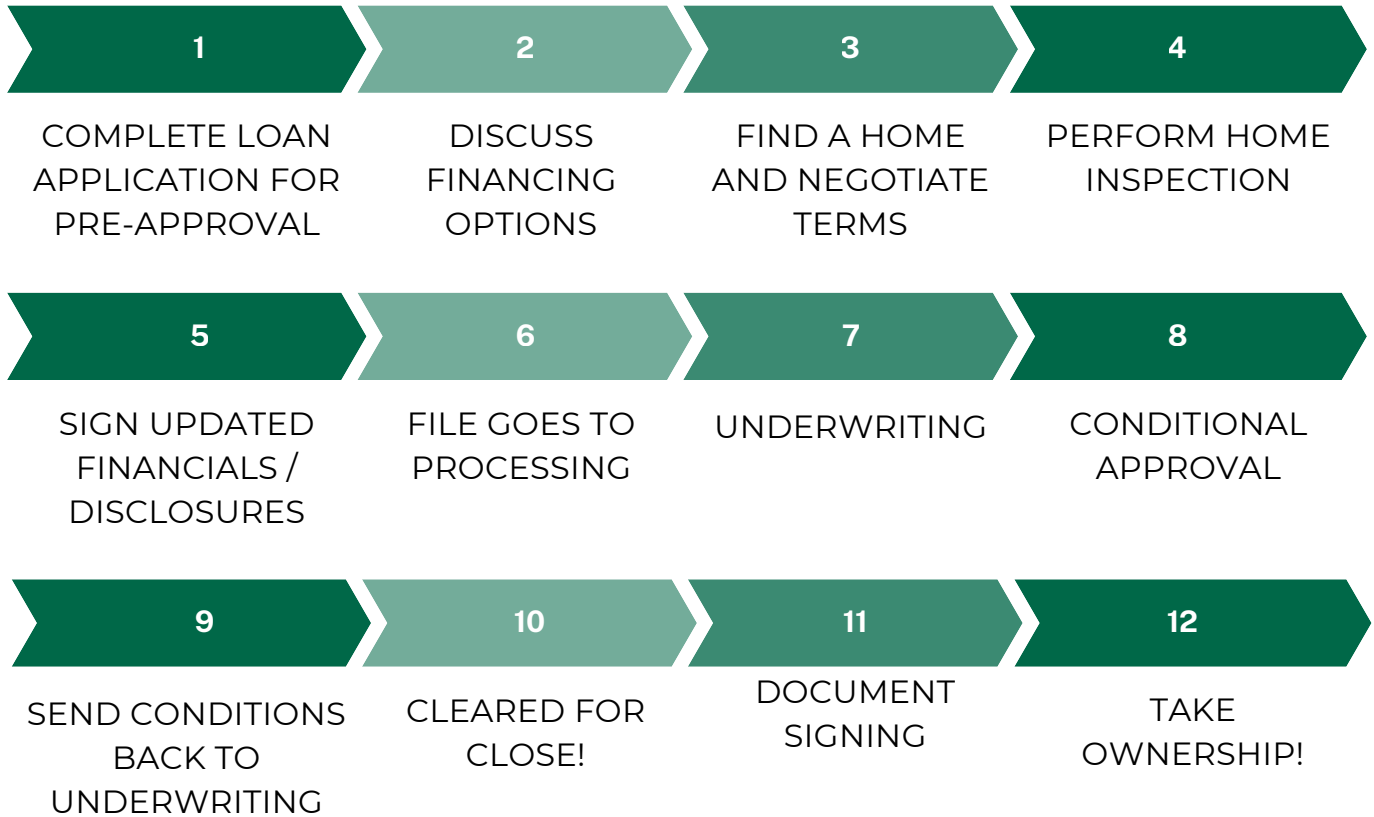
03

Hassle-free, knowledgeable approach

With our extensive experience and knowledge, we streamline the mortgage process, making it effortless for our clients. We handle the complexities so our clients can focus on the excitement of homeownership.



Our Process:



Over 200 Google, 5 star reviews that showcase what *working with us* is like:



"Fairway made our process of buying a home much easier and made us feel as if we were borrowing from family. As first time home buyers we were scared and stressed but couldn't have been happier of the position that Troy and Fairway put us in. Couldn't be happier with our experience."

-Joshua C.



"Great people who go above and beyond to facilitate your needs!"

-Nathan A.



"Troy and his team made the entire process smooth and easy to understand. Great group of people. 10/10 would recommend."

-Brett G.



To view more of our Google testimonials, scan the QR code!

Why Choose Fairway & Our Team?

FEATURES	FAIRWAY	BIG BANK	CREDIT UNION
Competitive Rates	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Online Application	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Full Pre-Underwriting for waiving finance contingency	<input checked="" type="checkbox"/>		
Relationships with local realtor partners to help get offers accepted	<input checked="" type="checkbox"/>		
Available nights & weekends	<input checked="" type="checkbox"/>		
Specializes in market strategy	<input checked="" type="checkbox"/>		
Dedicated contact person throughout the entire process	<input checked="" type="checkbox"/>		
Multiple different loan products and portfolio financing options available	<input checked="" type="checkbox"/>		

CONTACT US

WHEN WORKING WITH OUR TEAM, YOU'LL BE IN GOOD HANDS!
WHO YOU'LL BE WORKING WITH:



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